



# Meeting on Ethanol Supply Issues in NE India

Presented to

## OMCs & Ethanol Manufacturers

Organized by GEMA (for North East)

# Data up-to 14/07/2025



| Company Name            | Total Allocation | Total supply upto 14/07/25 | Total Pending Orders | Percentage of pending orders | Cancelled Indents |
|-------------------------|------------------|----------------------------|----------------------|------------------------------|-------------------|
| Gulshan Polyols         | 61044            | 35331                      | 25713                | 42.12                        | 56                |
| Kamakhya Biofuels       | 39964            | 5951                       | 34049                | 85.20                        | -                 |
| Aadhar Green Industries | 39879            | 26763                      | 13116                | 32.89                        | 38                |
| SEAS Biotech            | 44695            | 30127                      | 14568                | 32.59                        | 85                |
| Umiam Distillery        | 42671            | 24794                      | 17877                | 41.89                        | 56                |
| <b>Total</b>            | <b>228253</b>    | <b>122966</b>              | <b>105323</b>        | <b>46.9</b>                  | <b>235</b>        |

- **To note:** only 53% of allocated quantity lifted in 260 days
- Balance 47% to be lifted in 105 days
- Based on current lifting, only 50000kl may be lifted in balance EST 2024-25

# Indent Shortfall & PRC Asymmetry



- Manufacturers not receiving indents as per allocation.
- Will PRC be imposed due to Non availability of indents?
- Materials lying in our stock.

# Over bookings in Depot



- Depots are over booking their requirement for Ethanol which leads to decantation issues, which leads to other issues.
- Estimates of depots should be revisited quarterly.
- Numalighar was over-booked by C3 orders itself. More quantity was allotted in the same for C4 which made the order redundant.
- At SEAS Biotech C4 PO from BPCL NU is still not received.

# Depot Delays & Demurrage Losses



- Distilleries face decanting delays at depots causing demurrage. (Sometimes this delay is even more than 15 days)
- No reimbursement provided currently.
- Proposal: OMCs should bear demurrage similar to railway model at least for the indents arriving on the scheduled date.

# Delayed Payments Beyond 21 Days



- Since calculation is done post decanting and there is delay in decantation, this automatically increases our payment cycle.

# Non availability of Tanker



- Tankers are standing at depot for long durations.
- This leads to increased requirement of number of tanker.
- Limited tankers are available and hence this also becomes a hindrance in supply.

# Lack of Outbound Premium for NE Supplies



- Inbound ethanol to NE gets 10% premium due to terrain.
- Outbound ethanol from NE gets no premium despite same challenges.
- Proposal: Extend 10% hardship premium to outbound ethanol as well.

# Single Depot Allocation Risk



- Distilleries assigned only one depot for supply for example Adhar Greens has only received Numaligarh as single supply point.
- Depot-level issues (strikes, floods) halt entire sales.
- Proposal: Minimum two depots per distillery for risk mitigation.
- Similar logic is used for Depots and no depot is dependent on one ethanol plant.

# Vehicle Status Not Updated on IEMS



- Depots delay updating 'At Gate' status on IEMS.
- Leads to false data visible to the HQ.
- Indents arriving on time do not get priority as designed in the IEMS portal as the same are not reflected as “AT Gate”.
- Proposal: Mandate real-time update at all depots.

# Differential Pricing



- We are facing higher cost across our raw materials. Grains, fuel, chemicals all are more expensive in the NE zone.
- OMCs are requested to consider differential pricing for NE Zone to help us sustain in the long term.

Thank You  
for your support

**GRAIN ETHANOL**  
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